



3rd Strategic Meet

(Vision 2020-21)

Law, Company Secretariat Department



Steps to reduce Litigation & Contingent Liabilities

1. Provision of **compulsory mediation** in contract before resorting any litigation.
2. No litigation in commercial matter **up to certain financial implications.**
3. Concrete decision before initiating any litigation or further appeal etc.
4. Identification, listing out of compliances along with responsible officer in each contract.
5. **Amicable settlement** (out of court) at any stage of litigation suitably.
6. Proper documentation and Legal opinions for each important stage in high value projects.
7. Identification of vexatious and **frivolous litigation** and efforts for early disposal of the same.

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1. **Strategic / long term tie up / consolidated procurement** for bulk items such as bags, chemicals, catalysts etc. with other fertilizer CPSEs to enjoy bulk discount.
2. **Common repository** of NFL's Units for important documents such as Tenders, Drawings, Purchase Orders to bring uniformity and efficiency in the system.
3. **Leveraging of idle land** lying at Panipat & Nangal Unit for setting up of any academic / profession institute. Extra weightage may be provided to the students passing out from this institute for recruitment in NFL.
4. Explore possibility of **mechanized loading / stacking inside the wagons** to cut down the loading time.
5. Robust **on line system to monitor the progress of Capex vis-vis-budget.**
6. Training on **contract management** to avoid disputes.
7. Scientific assessment of **Competency gap** of employees for effective training

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8. Explore possibility of entering into FMCG sector.
9. Explore production of Neem Oil and Neem oil based value added products such as Soap, Bio-Pesticides etc.
10. Production of Fortified Urea to meet the deficiency of Micro Nutrients.
11. Production of Customized Fertilizers to improve balanced fertilization.

